

12/28/09

WORKING FROM THE HEART

www.ilenemeckley.com

1-800-383-2039

Phone Time Is Fun Time

"Have you ever thought about doing something alongside your family and other activities to earn extra income?" Make this your number one question for 2010. This is a profession that can give you and everyone, everything you and they want in 2010. Enjoy a wonderful income, personal growth and enhance the lives of others. This is a business that can work alongside all family activities, even during vacation time.

It is vacation time. Children are home. This is a good time to call customers and say , "Happy New Year". You can make some calls while your children enjoy "phone time is fun time". We have a new year's gift for you and your team, a "Phone Time is Fun Time", e-book . Please email us at info@ilenemeckley.com.

Here is a fun activity for , "Phone Time is Fun Time"

Make your own Silly Putty

Mix together:

2 parts Elmers' Glue-All

1 part liquid starch

Gradually pour starch into glue and mix. If mixture is sticky, add more starch. Add a little food coloring if you want, for variety. Cover and refrigerate overnight.

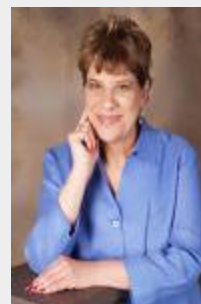
Note: This silly putty can be cut with scissors or be pulled or twisted.

Email us a, "Phone Time is Fun Time", activity that you enjoy at your house. We would love to share a new activity every newsletter.

Share This
Newsletter

Quick Recipes For Your Families

We have been doing our customer service calls. We heard from many of you that you enjoyed the quick recipes we use to have in our newsletters. Be sure to send us one of your family's favorite recipes for us to share with others too.



Ilene Meckley

Forward
To A Friend

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Ilene's Training

Anything's Possible
Keynote Topics:

1. How to increase your confidence so that you do not hesitate sharing with anyone, anywhere
2. How to effectively communicate with people about all of your business opportunities so that you are getting concrete results

Marvelous Mini Meatloaves from kraftfoods.com

Take 1 lb. extra lean ground beef, 1 pkg. (6 oz.) STOVE TOP Stuffing Mix and 1 cup water and mix & match your recipe from these options...

seasoning options
add-in choices
cheese possibilities

1 tsp. Italian seasoning
3/4 cup spaghetti sauce
3/4 cup KRAFT Shredded Mozzarella Cheese

2 tsp. chili powder
3/4 cup TACO BELL® HOME ORIGINALS® Thick 'N Chunky Salsa
3/4 cup KRAFT Shredded Mexican Style Cheese

1 tsp. dried oregano leaves
3/4 cup chopped roasted red peppers
3/4 cup ATHENOS Traditional Crumbled Feta Cheese

1 tsp. garlic powder
3/4 cup KRAFT or BULL'S-EYE Original Barbecue Sauce
3/4 cup KRAFT Shredded Cheddar Cheese

Then follow our 3 simple steps:

PREHEAT oven to 375°F. Mix meat, stuffing mix, water and the seasoning until well blended. Press evenly into 12 medium muffin cups sprayed with cooking spray; make an indentation in center of each with back of spoon.

SPOON add-ins evenly into indentations in meatloaves.

BAKE 30 min. or until meatloaves are cooked through (160°F). Top evenly with cheese; continue baking 5 min. or until cheese is melted. Let stand 10 min. before serving.

New Year's Thoughts

As we approach 2010, I want to thank each one of you for all your support in my continuing recovery from the accident I was in on May 23, 2005. Your e-mails and kind words are so inspirational to me. Every day you make it easier for me to want to say, "I Can and I Will!"

I do believe that we can all choose our own thoughts and we have the ability to make them positive or negative. I hope that you are choosing to believe that too. I am constantly saying to myself "I Can and I Will" be able to pursue my mission and reach my goals to help direct sales be the profession of choice. I have decided not to give up or give in

2. How to effectively communicate with people about all of your business opportunities so that you are getting concrete results
3. How to paint a picture about your company, its products and opportunities so that people can see themselves in that picture
4. How to get over any hesitation about picking up the phone and contacting new leads
5. Ilene will teach specific language for cold calls as well as customer service calls
6. How to coach your hostess into having a great show
7. How to take your leads and develop a system of following up
8. How to work your business alongside family or any other activity on a daily basis
9. How to prevent letting fear overcome any goals you have, with that, taking the word "I Can't" out of your vocabulary

After attending this seminar you will be so excited about your business that you will want to share that excitement with everyone you see. You

to my constant pain. I refuse to use the words "I Can't---I certainly am not trying." Now that does not mean that I do not have doubts but I immediately say, "OK, Ilene, stop those negative thoughts, choose to replace them with a positive one." I have taught myself to say "how can I" and never "I Can't." Make it a family goal to stop the "I Cant's" at your house. The words "I Can and I Will" are so powerful. Trust me, I know! I would love to suggest that you take a few minutes before the New Year's holiday to list all the things you can and will do for your family and then for your business as well. Be sure to include what you would like to do for yourself. Then list all the things you can and will do to make everyone's life better by sharing your business. I would love to see your lists and share them with others. A thought you have could help someone else too. I want to encourage you to do this with your loved ones. Make it a family project.

I believe now is the time to make all your customers and business associates feel so appreciated. Say to yourself, I Can and I Will pick up the phone and start calling everyone who has been a part of my business life. I will let them know how my focus is customer service. My Sharing and Caring Log can give you all the words and a system for making these calls of appreciation. Click [Log](#) for more information.

don't know how to get your business to that level.

4. Have time to think about yourself and your business alone, without the distractions of phones, television, traffic, dishes, e-mail, pets, or kids – need I go on?
3. Get the chance to network with other men and women in direct sales
2. An opportunity for you to invite that person who is considering joining direct sales to an event that will inspire them and challenge them to try something new!
1. And if you register by 12/31/09 you can register for only \$15, and receive 2 hours of motivational training to help get your 2010 business charged up.

Shopping Spree

Sharing and Caring - The Key to Taking Your Business Up, Up, and Away!

About the Book:

In this "must read" primer on direct sales success, Ilene

will have concrete language and business building tips that will allow you to reach the same level of success Ilene did with her business (650 personal recruits, selling hundreds of thousands of dollars worth of merchandise). This seminar will inspire you to reach within and become the successful person you want to be.

Anything's Possible Seminar Locations

7:00pm-9:00pm

January 2
Private Event
Boca Raton, FL

[January 12](#)
Oklahoma City, OK ([information](#))

[January 14](#)
Tulsa, OK ([information](#))

January 15
Private Event
Tulsa, OK

January 16
Private Event
Cleveland, OH

[January 20](#)
Seattle, WA ([information](#))

[January 21](#)
Portland, OR ([information](#))

Meckley draws upon her stellar career as the top recruiter in a direct sales company where she built a team of thousands. Earning the company's highest honors, Ilene was named to the Hall of Fame, was Woman of the Year, and was inducted into the company's President's Club 14 times. Learn Ilene's time-tested "sharing and caring" method of recruiting and training in this practical guide to "Having it All." Discover the Three P's that lead to success in business as well as in life – Purpose, Passion, and a Plan, and the commitment to follow-through to achieve your dreams. Finally, let Ilene introduce you to the "Language of Recruiting," the words to use to bring others into your organization as you develop a thriving business in direct sales. If you read only one book on the subject of direct sales success, read this one and watch your business grow.

Buy 2 books and get one free. Share the savings with your team. This is a great book for your whole team to read. Discuss a chapter at your team meetings.